

# What Would You Ask If You Were Here?

If I invited you to work with me on a big dent, what would you ask?

In 2005, Richard Mason was with me as I fixed this big dent. He had just returned from the Ding King school in California.

He asked some great questions and represented you well.

Now, you can also view the Director's cut of this same video. I've taken portions and added some new commentary, based on five more years of teaching and pushing.

You can login to the members section to view it.

<http://www.pdrsecrets.com/members/>

When you watch the online video, here's what you'll discover:

- How I would do this dent different today
- A mistake I made right up front
- A glimpse into Richard's dent career today
- How examining his choices can help you

## Should you get a business license?

Short answer: yes.

Oklahoma is one the friendliest states to do business in on the planet. Meaning, I couldn't get a business license if I wanted to.

But, Ohio, USA has just recently started to shut down Auto Body shops and even Paintless Dent Repair companies.

As in, you show up at your shop one morning and there is a padlock on the door and its going to cost you \$5000 to remove it. This is the fine they are charging for not getting a license.

So please, take the time to find out what you need to be legitimate.

Brandon Wood in California tells me you have to get a license for each county you may work in.

Also, if you're going to pay for it, tell the world you've done so. Use it in your marketing and when selling your services to the customer.

I'm sure they'd hate to have their car locked in your shop.

Till next time,

Tim Olson

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